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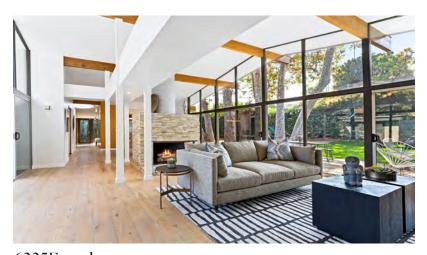
1465Kingston.com Remodeled Craftsman, 1.3 LUSH ACRES | 5 BD 5 FULL BA 1 PARTIAL BA/\$3,075,000 Cathie Messina 818.335.8047



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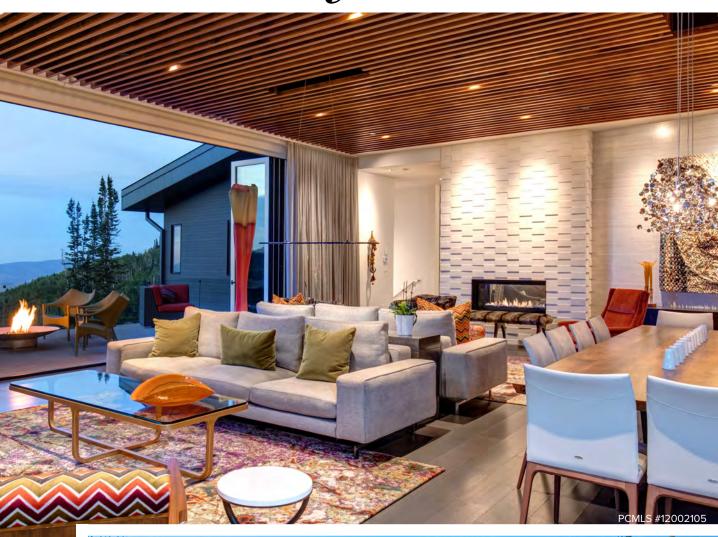
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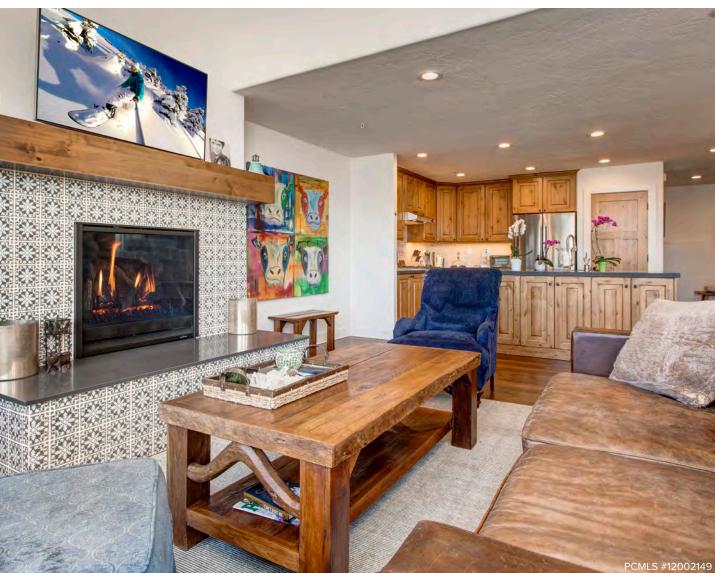


OFFERED AT \$1,095,000

4 BEDROOMS

3 BATHROOMS

2,433 SQUARE FEET



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Is This a Sound Strategy?

ON THE COVER: Kelly Killoren Bensimon

Brown reversible shearling: Same look with Bensimons shearling line ENVILLE by POLOGEORGIS.com

Story by Diana Addison Lyle IconicFocus Models NVC/LA Photographer MATT ALBIANI Stylist: KKB Producer: D & d Hair and makeup: Fatima Rahman Location: Campbell Stables Bridgehampton Sag Harbor: Hinkley sailboats Jawelry: Aurora Lopez Mejia





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EDITOR'SLETTER 12.20

proactively sought Kelly Killoren Bensimon for our Holiday 2020 cover because challenges energize Kelly – make her more creative. Her strong resolve to make lemonade out of lemons is contagious, and her positivity is a lifeline to people who are mired in fear. Kelly beautifully represents the words of Michael Bublé's famous song – "It's a new dawn, it's a new day, it's a new life – and I'm feeling good." She's that reminder of the hard-working characteristics that propel the American economy and we loved – her Ralph Lauren-ish cover shoot. Enjoy the sumptuous spread starting on page 60.

On page 16, former Westlake High School wide receiver and RAMS football player, Nelson Spruce, gives us an insider's view of the challenges that our beloved National Football League has had to face this year. In the midst of all the change and uncertainty, Nelson reminds us of the massive need for Americans to escape their day-to-day stress by watching their favorite game – football. Like him, we all hope that our football season will continue to provide the outlet that we all need.

In March 2017, Kenya lost another one of its last big elephant tuskers. Later that year, China came through on its 2015 promise with the USA to ban the legal sale of ivory into China. While this is a huge help to elephant conservation, China still hasn't addressed its illegal ivory trade – and only when that is done – will there be a lasting impact. The leakage of ivory back into the illegal market is driven by the weak enforcement of wildlife protection laws, and Tsavo Trust, with whom I worked on this article (on page 80), is a vital Kenyan non-profit conservation organization that is working tirelessly to save the world's last great elephant tuskers.

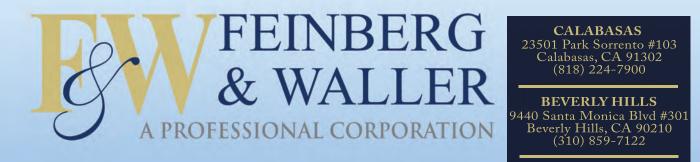
In our travel section on page 114, we transport you to the magnificent Seychelles islands on the equator. Its white beaches are dramatically offset by



rocky granite boulders, and the marine life is simply stunning. Prince William and Catherine spent their honeymoon there, and we highly recommend it for its unparalleled beauty.

We wish all of you and your families a safe and health holiday season.

iara Diana



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2020 FOOTBALL IMITATES LIFE

BY NELSON SPRUCE

he year 2020 brought us the start of a new decade. The transition into a new year always comes with its uncertainties and expectations, but no one could have anticipated what the beginning of this decade had in store for us. Issue after issue arose, each changing the American landscape in unique ways, but none had a greater im-

pact on our everyday lives than the spread of Covid-19. In addition to the health effects that so many families battled, adjusting to life in a global pandemic brought us a "new normal." Ideas such as "quarantine" and "social

distance" have changed the way we live and interact with each other. In the midst of all this change and uncertainty, there is a huge need for Americans to escape the day-to-day stress and unite. The one thing that has always provided an outlet of relief for us is sports, but just like all other aspects of our lives, the business of sports was dramatically altered with the spread of Covid-19.

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Nelson Spruce

(RIGHT) Kansas City Chiefs Quarterback Patrick Mahomes

C SPORTSPURSUITS 12.20

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As the world ground to a halt in March, so did the world of sports. In America, professional basketball and baseball, which were both in the midst of their seasons, had to put everything on pause. Months went by without any news on a plan for sports to return to our lives. Finally, in the middle of summer, the NBA and MLB announced they would finish their seasons but with some major changes. The most drastic took place in the NBA, which created a "bubble" in Orlando for the remainder of the season. All games took place at Walt Disney world, and strict restrictions and protocols for people entering the bubble were put into place. Their model proved to be very successful as there were zero positive tests for Covid-19 for any players or staff.

The beginning of Fall is synonymous with America's most popular sport - football. And while basketball and baseball provided the National Football League with some valuable ideas to create a safe season, the size and numbers of professional football made them hard to duplicate. The NFL scrapped all offseason practice and workouts (which typically start in May). Instead, players and coaches had to have all their meetings and discussions virtually. This posed a big challenge for teams as so much of what goes into a successful year comes from the preparation in the months leading up to the season. Teams with first-year coaches were at an even bigger disadvantage because - with a new coach comes a new playbook - and with no offseason field time, those teams didn't have the extra time to rehearse their new plays.

After a couple months of meeting only through a computer screen, a plan was put into place to get teams on the field. Starting in the last week of July, it was decided that the teams would be able to convene at their facilities, and begin an abbreviated training camp. However, many players voiced reasonable concerns about holding a season during the corona pandemic. In response to this, the NFL created an option for players to opt out of the season, and collect a stipend of either \$150,000 for normal risk athletes or \$350,000 for athletes deemed "higher-risk." Over the several weeks leading up to training camp, the NFL saw over 60 players opt out of the 2020

The beginning of Fall is synonymous with America's most popular sport - football. And while basketball and baseball provided the National Football League with some valuable ideas to create a safe season, the size and numbers of professional football made them hard to duplicate.

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Kansas City Chiefs Travis Kelce with the ball against the Houston Texans Thursday, Sept. 10, 2020, in Kansas City, Mo Photograph by David Eulitt / Getty

season. Almost every team had players opt out, none more than the New England Patriots, who saw eight of their players choose to sit out due to health concerns. Losing key contributors and filling their voids was yet another challenge that teams had to confront.

The start of in-person meetings and practices brought about a new set of problems for the NFL. The huge number of players and staff made it impossible to create a single location bubble for the entire league, but practices were implemented to make their facilities as safe an environment as possible. Testing took place everyday at the facilities, and every player was given a contact tracing bracelet which showed who they came in contact within a given day.

Training camps went by fairly smoothly without any reported outbreaks for any of the 32 teams. To limit travel, preseason games were canceled, which was a lost opportunity for not only the teams, but individual players. These preseason games give a handful of players - that are on the fringe of making the teams - meaningful opportunities to prove themselves in a game situation before final rosters are set. Eliminating these games limited the exposure for especially the younger players who could turn a few heads in the preseason.

On September 10th the first game of the 2020 season kicked off with the Houston Texans visiting the Kansas City Chiefs. In a typical season, Arrowhead Stadium (known as one of the loudest in the NFL), would have been packed with screaming fans supporting their Super Bowl Champion Chiefs. However, this year, things looked and sounded a lot different. Only a capacity of 20% was allowed for this matchup, which was actually more than most stadiums across the league saw for their opening week. Like most sports, homefield advantage is a very real thing, but especially in the NFL where crowd noise can affect the way players hear play calls and the sound of the quarterback hiking the ball. The limited crowds expected for the 2020 season neutralize that advantage for the home team.

The first few weeks of the year seemed to be going smoothly despite all the alterations to the normal procedure of a football season.

Like most sports, homefield advantage is a very real thing, but especially in the NFL where crowd noise can affect the way players hear play calls and the sound of the quarterback hiking the ball. The limited crowds expected for the 2020 season neutralize that advantage for the home team.

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However, following the third week, the first major obstacle arose. It was reported that the Tennessee Titans had an outbreak of the coronavirus and were forced to shut down their facilities. After a few days of deliberation, it was decided that their fourth game would be postponed to later in the season. After this first incident in Tennessee, cases started popping up across the league. Games that involved teams with positive cases were postponed until all cases were discovered and isolated. This led to a complete overhaul in re-scheduling of games that we've never experienced before. We have seen double headers played on Monday night and even a game on Tuesday. Of all the key players to come down with Covid-19, perhaps none had a greater impact than the New England Patriots' quarterback Cam Newton. There was already great uncertainty facing the Patriots as it was the first season in almost two decades that they would be without Tom Brady at quarterback. But to have to take the field without their new starter Cam Newton threw even more adversity their way.

We are a little over two months into the 2020 NFL season and we have already seen many unprecedented changes across the league - and we are sure to see more. From empty stadiums, to our favorite players missing games, the NFL has had to adjust and make do with the circumstances at hand. Finding success in the NFL this season will require teams not only managing their opponent each week, but also finding a way to stay cohesive through all the adversity Covid-19 presents through the rest of the season. What is happening in the NFL in this new decade reflects the complexity of all the challenges facing our entire nation – and the world at large. People have had to make changes – fast – while adapting and fighting to find a way to make their lives work in our "new normal."

And although these hard times have shown us that human lives and families are more important than professional sports, there is something to be said about how professional sport helps ease our stress levels. We can only hope that as we navigate our "new normal", the spread of Covid-19 cases is contained so that we can all enjoy the benefits of watching our favorite players in the NFL - fight on.

Of all the key players to come down with Covid-19, perhaps none had a greater impact than the New England Patriots' quarterback Cam Newton. There was already great uncertainty facing the Patriots as it was the first season in almost two decades that they would be without Tom Brady at quarterback.

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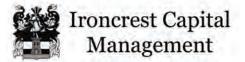
Ray DiBartolomeo President & Chief Compliance Officer

firm is led by Ray DiBartolomeo. Born in Santa Barbara California, Ray pursued his degree in Kinesiology at the University of Southern California and achieved his doctorate degree at Cleveland Chiropractic College. In 2010, he began working at a hedge fund and was excited about the financial industry after achieving success in his own investment life. He joined Merrill Lynch Wealth Management in 2016 serving Westlake Village, California. After a successful start with one of the best firms in the industry, Ray took on the role as President & Chief Compliance Officer for Ironcrest Capital Management where he and the team are dedicated to helping you achieve the best results in your financial circle. Additionally, they offer personal and business banking in collaboration with Schwab as well as many other banking services. They work closely with their clients to help ensure that their wealth management strategies coincide with the aims of their Tax Advisors and



Ironcrest Capital Management

Attorneys. The client service model prioritizes communication, goal tracking, timely advice and portfolio management. Ironcrest Capital Management is committed to delivering a personalized experience where clients enjoy an attentive and dependable service so that they can add measurable value to their financial lives.



2420 Castillo St. Suite 100 Santa Barbara, CA 93105 Investiging@ironcrestCapitalManagement.com www.ironcrestCapitalManagement.com

Wild Mustang Daniel Fine Art Photography by Daniel

rom a young early age, Wild Mustang Daniel always loved animals - especially horses. After going to school to learn photography, he combined his love of horses with his photography education to create Wild Mustang Daniel.

Daniel is passionate and goes to the extreme to connect with the animal, until they are almost posing for him. He travels the world pursuing

his love of wildlife photography that has now become him. Being an artist at heart, all his frames are personally handmade, and they range from 100-year-old barnwood to custom high-end designer mouldings imported from Italy.

Daniel supports various horse sanctuaries with generous donations from his sales proceeds. He just opened a gallery in Agoura to showcase his Wild Mustang Daniel photography. His large-scale wild mustang photography is showcased there, and he has many different photos and sizes of wild mustangs and horses framed for the general public to view and purchase.

If you'd like to see Daniel's incredible work, visit the Gallery that's newly opened at the Agoura Antique Mart.



Gallery Location: Whizin Market Square – Agoura Antique Mart 28879 Agoura Road, Agoura, CA. 91301 (818) 706-8366

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MOTORINGPURSUITS 12.20



Talent and Tenacity (1194)

A Teague family legacy, powered by charisma, collaboration and character By Larry Crane.

eff Teague walked into the *Road & Track* lobby in the Spring of 1978 with his pals Jeff Kennedy and Mark Jordan, all freshly minted graduates of The Art Center College of Design in Pasadena, the launch pad for internationally famous industrial designers for decades. They just wanted to see where their life-long inspiration was created. Your author just happened to be standing at the reception desk when they arrived. They were three ef-

fortlessly congenial young talents who would raise the quality profile of their alma mater. Jordan went on to design cars (Mazda MX5 Miata, for example), his father, Chuck, was VP of design for GM. Kennedy has had a very successful career designing luxurious interiors for corporate jets and Jeff Teague followed his father, Richard, VP of design for AMC, in a number of ways, not the least of which was a passion for cars, design as a way of thinking, and communication—and moving around the industry creating successful products, collecting friendships, respect and sharable knowledge.

A stint as Senior Designer with Ford Motor Company, where he was on the teams for the wildly successful, Eurocentric 1984 Lincoln Mk VII with its award-winning LSC edition and the paradigm-shifting 1986 Taurus and Sable (he penned the wagon versions) established Jeff Teague's credentials as an innovative team leader and communicator. Volkswagen AG offered a leadership role in revamping their line of sedans for 1996 and took Jeff's family to Wolfsburg, Germany. A new opportunity to serve as Chief Designer for Volkswagen of America brought them back to California and into the car culture conscious.

Jeff described a fundamental shift: "So one day in April of 1998 I got a phone call from a gentleman named Dick Stephens. He began with, 'Mr. Teague I would like to have you and your wife come to San Francisco and visit the Academy of Art University. I know you graduated from the Art Center College and you are now chief designer at Volkswagen.' I said, 'Yes. So, what's this all about?' 'Well, I would like to invite you and your wife to come up to visit our school.' We flew up

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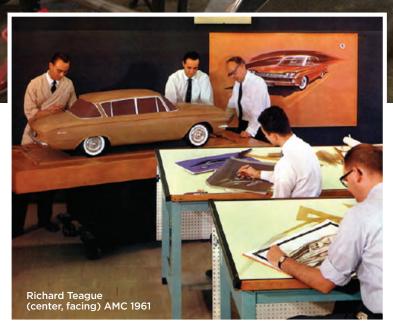


MOTORINGPURSUITS TALENT AND TENACITY (1194)

WESTLAKE MALIBU LIFESTYLE 12.20



in his Hawker 800 and chatted along the way. It was all small talk, really. I discovered that Richard S. Stephens founded the school in 1927 as a fine art for advertising academy and my new friend Richard A. Stephens, his son, finished Stanford and stepped into the school's leadership in 1951. Richard A's daughter, Alisa Stephens, has been president of the Academy since 1992.



said only about 35 students. It all just looked like a bunch of arts and crafts stuff. 'What do you think?' 'Well, I know the students did a lot of work for this, but they are not employable. There is not one I would have in a design studio.' I'm glad you said that, because that is why I would like to bring someone like you in.""

"Listen,' this came quickly, 'I have a good job and I can't ask

She and her husband have a very bright young son named Richard, we call him Little Richard, and he will be the fourth generation of family leadership.

"Once at the Academy, we took a brief walk around the school's graduation show. In a particular area he said, 'This is our Product Design graduate exhibit. I would like you to look at the work and tell me what you think.' I asked how many students he had and he

my wife to move again. We just moved back from Europe and built a house. She finally feels like she has a home.' Determined, he offered, 'I will fly you up every week and back for the weekends.''' The negotiations went on for about two months.

"Finally, Dick Stephens called and asked, 'Okay, what will it take to make this happen?' 'Well, first of all I will have to change the whole staff.' Okay. But, the only guarantee I need is, you have to raise the number of students



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WESTLAKE MALIBU LIFESTYLE 12.20





to (____) by next year.' 'So, I can hire people? And I can fire people? And I can change the curriculum?' 'Absolutely. I want it to be a professionally run design studio."'

"My goal was a complete curriculum for product design, industrial design and automotive design. It included toys and furniture and anything that might be design related. What I admire about Mr. Stephens is that he looks at life as all done by designers. So we started to implement the curriculum and grow the program." "Dave Cole, with whom I had worked directly at Volkswagen in Europe, came in as assistant director, a Japanese designer named Hideki Masuda joined us and I hired my brother Richard Teague to run the modeling division and shop. Our professional team had everything up and running in the first year. We even implemented a program of business for designers, so if you're entrepreneurial, you'll know how to approach clients, how to write up proposals and all the things nobody in design education seems to cover. The Academy has even developed a program

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MOTORINGPURSUITS TALENT AND TENACITY (1194)

WESTLAKE MALIBU LIFESTYLE 12.20



to train experienced professionals how to teach what they know. After I had left the Academy, I received a call from Elisa Stephens in regards to getting a new Director for the Industrial Design Department. She asked me if I knew Tom Matano (retired Design Director of Mazda)? I asked her back...'Can you get him?' She said that they are working on it. Tom became the Executive Director of the School of Industrial Design."

"When we started the program we had 38 bad news bears and today the program has 600 students who will leave the program with jobs. But after more than 3 years of coming home to an unhappy wife trying to be both the mom and dad to three kids during the week, I finally just decided to leave and start my own business. I still remain good friends with Mr. and Mrs. Stephens; they even gave me a seat on the board of directors."

Jeff started working with J Mays at the Ford Motor Company on a

Duesenberg Watch

Mustang clay model and did some things with Subaru even before I began to focus on Teague Design, Inc. (TDI). TDI is now involved with designing and engineering a rebirth of Duesenberg Motors Inc. for the Hampshire Group, a very successful Malaysian real estate investor/developer. The new Duesenberg line will include a broad range of carefully considered products to bring the brand back into global prominence. Along with redeveloping a classic Duesenberg, are plans to produce a modern series to include a sports car, a sedan, a supercar and a head to to eapparel line to include fine watches and fitted, color-matched luggage for the cars. Duesenberg Lifestyle travel services are being developed and a number of holiday destinations are already under construction in the islands of southwest Pacific. Teague's Black Widow Design LLC was created to independently develop a fascinating line of urban electric vehicles. The Teague legacy pushes deeper into the Twenty-first century.

Future Duesenberg Concept



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The Village at Seven Desert Mountain

PRICES STARTING AT \$1,995,000





Scott Grigg started in real estate shortly after graduating from Arizona State University in 2003 with a Business Degree. A native Phoenician growing up in Scottsdale, Scott worked his way up to be consistently ranked as one of the top realtors in the Phoenix Metro area and formed The Grigg's Group in 2009. He has repeatedly been ranked in the top 1% of Luxury Realtors year after year. "I always believe in doing the best for our clients the first time and the rest will come." The Village at Mountain Shadows PRICES STARTING AT \$1,950,000



\$3,595,000 5 BED / 6 BATH 7896 SQ FT

\$3,075,000 4 BED / 6 BATH 4931 SQ FT

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The <u>Agency</u> Congratulates Danielle Peretz

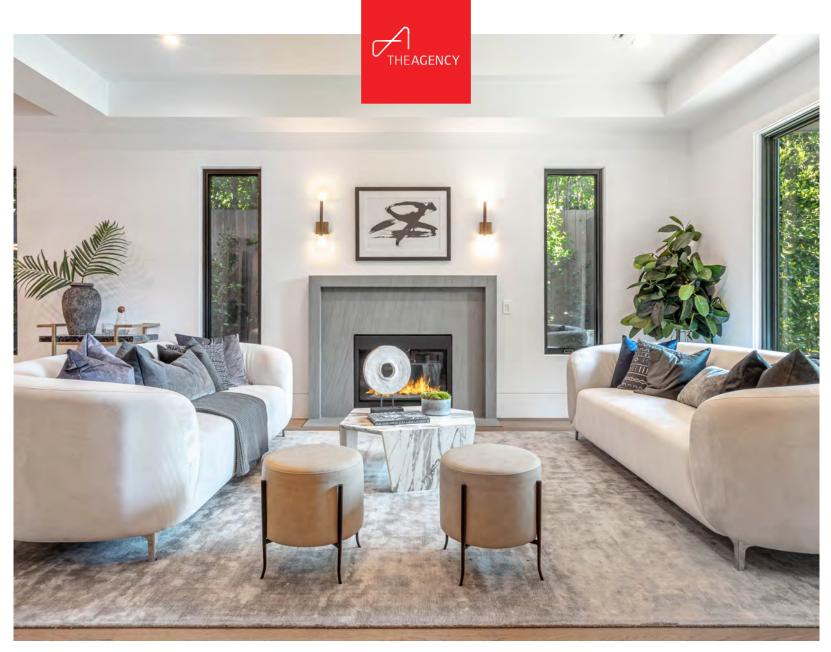


+ 2019 MVP FOR THE AGENCY CALABASAS

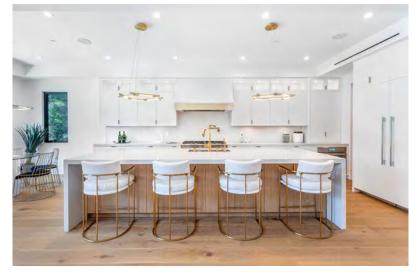


For more than 20 years, Danielle Peretz has lived, worked and volunteered in Studio City. During that time, she has bought, sold and renovated countless homes while providing real estate investment services for builders and luxury developers across Los Angeles. While she has been very involved in the Studio City, Sherman Oaks, Encino, West Hollywood and Hancock Park communities, she has years of experience all over the city. Understanding that buying or selling a home is among the biggest financial decisions an individual will make, Danielle goes above and beyond for her

clients, helping them navigate each challenge and opportunity while helping them navigate each challenge and opportunity while ensuring they are relaxed and informed every step of the way. Whether assisting a first-time buyer or seasoned investor, Danielle has proven a caring, tenacious advocate who makes her clients' satisfaction her top priority—and never settles for less. When she's not representing clients in real estate, she enjoys spending quality time with her family, traveling, volunteering with the local schools and playing golf.







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DANIELLE PERETZ

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Ø SCENEAROUND 12.20

Ride On Rancho Potrero Ride and Dine October 11, 2020

Ride On recently held a safe and relaxing trail ride fundraiser in the Santa Monica Mountains – with horse riders leaving from Rancho Potrero Community Equestrian Center. Olympic gold medalist, Will Simpson, treated the spirited group to his famous grilled BBQ dinner after the ride. Ride On teaches adaptive horseback riding to children and adults with physical and cognitive disabilities. They also provide physical and occupational therapy specializing in using the movement of the horse to improve specific medical conditions. For more information: Rideon.org



Olympic gold medalist Will Simpson

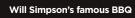
Horse trail through Santa Monica Mountains



Ø SCENEAROUND 12.20



Bryan McQueeney, CEO of Ride On, and Laura Levant





Abby Followwill



Missy Imperato Stabile and Steven Carlson





Abby Followwill, Anke Magnussen and Lou Gonda



Billy Stabile and Sara Jones

TIM FREUND

Happy Holidays and a Wonderful New Year!

Dear Friends and Neighbors,

Thank you for allowing us to represent you in your most important financial decision. 2020 has been a year filled with challenges but with your continued support we not only survived but we thrived and we couldn't have done it without you. Call me today and I'll show you how you or someone you care about can take advantage of what promises to be a once in a lifetime opportunity to buy and sell real estate.

From our family to yours, have a wonderful holiday season, a happy new year and stay safe. We are all in this together.

All the best,

Tim





4101 Sea Horse Ln Rancho Palos Verdes \$1,500,000 Buyer



1877 Brush Oak Ct Thousand Oaks \$952,000 Seller



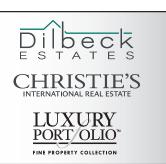
5350 Germania Ct Agoura Hills \$1,510,000 Buyer



3683 Mapleknoll Pl Thousand Oaks \$1,195,000 Seller







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517 Yarrow Dr Simi Valley \$590,000 Seller



1138 McKnight Rd Newbury Park \$970,700 Seller



1732 Amarelle St Thousand Oaks \$700,000 Seller



1026 Calle Pecos Thousand Oaks \$1,000,001 Seller



1060 Calle Las Trancas Thousand Oaks \$1,140,000 Seller



1648 Springhaven Newbury Parks \$980,000 Buyer



204 Smoke Tree Oak Park \$775,000 Buyer



1627 Fox Springs Cir Thousand Oaks \$889,000 Seller



740 Country Valley Rd, Westlake Village \$4,100,000 Seller



2245 Highgate Rd Westlake Village \$1,091,000 Buyer



6900 Calle Tania Camarillo \$1,050,000 Seller



Westlake Village \$1,380,000 Seller



21340 Mulholland Drive Woodland Hills \$1,205,000 Seller



11990 Presilla Rd Santa Rosa Valley \$1,000,000 Seller



1624 Blue Canyon St Thousand Oaks \$945,000 Seller



29901 Triunfo Dr Agoura Hills \$1,620,000 Buyer

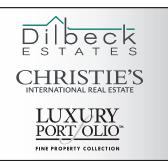


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New Year, New You! Juice Your Way Into 2021

By Model Gardener Kelly Emberg



he New Year is around the corner and you can thank the holidays for a few extra pounds, dull skin and a taxed liver! It is time to look forward to rebooting and refreshing your

immune system. A New Year's Juice Cleanse can be your answer to get back on track.

WHY A JUICE CLEANSE?

After consuming all the delicious but fatty, sugary and unhealthy foods, your gut will need to be reset. Raw fruit and vegetable juice greatly reduces the stress your gut experiences on a daily basis. A juice cleanse will give your body time to heal and recharge. Juicing allows you to ingest needed vitamins, phytonutrients and antioxidants in an easily absorbable liquid form. A detox can supercharge your cells with nutrition and re-energize your body. Fresh juices and homemade smoothies are a great way to fuel the body properly and ensure overall health and wellness.

LENGTH OF A JUICE CLEANSE

Three days is the perfect amount of time for a juice cleanse. Fasts that go for one to three weeks are too lengthy and aren't healthy longterm. One to three days is enough time to reset your system without cutting out important nutrients such as protein and healthy fats. Drink juice or smoothies every few hours during the day on your juice cleanse.

FRESH INGREDIENTS

It's winter, so work with seasonally available produce or what's growing in your garden. Kale, watercress, leafy greens, beet greens, spinach, cabbage, broccoli and celery are available, as are carrots, beets, radishes, and fennel. Seasonal apples, pears, kiwis, lemons, limes and oranges add a little tang and sweetness. Use Avocados and bananas to add a creamy texture for your smoothies. Almond milk, a great source of calcium and vitamin E, is great in both smoothies and juices. Cucumbers are great for adding liquid to green juices. They are out of season but I'm sure you could still find them in your grocery store.

HERBS & SPICES

Spices can optimize your overall health, inside and out. Add some of these in your juices and smoothies:

• **Cinnamon** - contains substances that work as antioxidants to protect cells against damage caused by harmful free radicals.

GARDENINGPURSUITS NEW YEAR, NEW YOU! JUICE YOUR WAY INTO 2021 Westlake Malibu Lifestyle 12.20





Ginger

Green Smoothie With Raw Cacao Nibs

Cayenne - helps relieve aches and soreness, improves circulation, heart health and helps fight prostate cancer and ulcers.
Cumin - it may help lower blood glucose levels. Can help kill bacteria linked with stomach ulcers. Black cumin can help reduce inflammation associated with rheumatoid arthritis.

• **Turmeric** - part of the ginger family. It has powerful anti-inflammatory effects and is a very strong antioxidant. Turmeric has curcumin in it which is poorly absorbed into the bloodstream. Black pepper helps with its absorption.

• **Black Pepper** - is said to have potent antioxidant and anti-inflammatory properties. Studies suggest that black pepper improves cholesterol levels, blood sugar control, and brain and gut health.

• **Ginger** – has anti-tussive and anti-inflammatory properties that help relieve cough and congestion. It is also known to minimize discomfort from arthritis.

SUPERFOODS

The main reason to juice is reboot your immune system. But guess what? There are superfoods out there that can boost the nutrients in your juice even more.

• Apple Cider Vinegar - to reduce the appetite, aids in weight loss, improves digestion, promotes a healthy gut, improves cardiovascular health, and reduces inflammation and allergies

• **Cacao** – adds a chocolate flavor to your smoothie recipes while also increasing their nutritional value. Great for inflammation, preventing oxidative stress, and blood pressure regulation.

Chia Seeds – high in omega 3 fatty acid and fiber content. Helpful for weight loss as they support satiety and appetite control.
Maca - a root that's possibly helpful in sperm health in men, improves sexual

desire, supports energy production and improves mood.

• **Spirulina** – great for allergies, immunity, improved gut flora, cholesterol, energy and helps to protect the liver from damage.

• Wheatgrass - helpful for nutrient content. May help to support energy levels, and it is said to support blood health, tissue healing and immune health.



Carrot and Beet Juice

HUNGER PANGS

A light snack like vegetable broth, carrots, celery, a salad, or a piece of fruit will help with your hunger. If needed, you can modify a juice fast with a salad each day for lunch or dinner.

AFTER YOUR CLEANSE

Gradually add foods back into your diet over the course of several days. Whole foods are best, no processed food. Incorporate lots of fruits and veggies. Try to work 2 servings of fruit and 3 to 5 servings of vegetables into your meals each day.



GARDENINGPURSUITS NEW YEAR, NEW YOU! JUICE YOUR WAY INTO 2021 Westlake Malibu Lifestyle 12.20





Veggies Tomatoes Eggplant Okra

TYPES OF JUICERS & BLENDERS

Christmas is around the corner and a new juicer could be a great gift for you or a loved one.

Masticating Juicers are the same as a cold press juicer or a slow press juicer. The juice is slowly pressed without adding any heat which ruins nutrients. Some say masticating juicers are better than centrifugal juicers with their slow and steady process. It extracts more minerals and enzymes, and often more juice while keeping the juice cool.

Centrifugal Juicers chop the greens and spin them at a really high speed to whip



the juice from the hard material. Some say this process can actually deplete the juice of some nutrients. The juice can heat up slightly due to the speed of spinning. Slow-juicers tend to be very popular.

Whole Food Juicer: use a high-powered blender like a Vitamix to make whole fruit and vegetable smoothies. There's lots of valuable dietary fiber that other conventional juicers lack. Whole food juicing aids in digestion, helps you feel full and balances blood sugar.

Juicer-Blender Combo: You can buy an appliance that can both blend and juice. They



can grind, pulp, liquefy, chop, crush, and more.

Spinach

TIPS ON JUICING

• Make a full day of juice at the beginning or end of the day. Keep in mind, juice should be consumed as close to the time of juicing as possible to get the most out of the nutrients.

• Start with more watery ingredients first so you can get a sense of how much juice you're ending up with - then add the lighter, leafier stuff.

• Roll your leafy greens. This helps them to pass through the blades and mesh plates of your juicer.

• Use the stalks and woodier parts of the greens; they're full of nutrients.

• Citrus fruits cut through the "grassy" taste of some green juices.

• Experiment to find the best combination of ingredients for your juice.

As we welcome a well anticipated New Year, we might as well start it off with the best of intentions, by cleansing our way back to health. Jan 26, 2021 happens to be "National Green Juice Day". Let's all make a New Year's resolution to reboot, refresh, detox and commit to a 3-day raw juice cleanse for 2021! I'm in... how about you?

What is life without our health anyway? Until next year,

Kelly Emberg, the model gardener For more gardening tips, follow me on Facebook, Instagram, YouTube & Twitter. <u>www.kellyemberg.com</u>

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15 LOCATIONS IN CALIFORNIA AND TEXAS

MAJESTIC POINT DUME 28946 Cliffside Drive Malibu, California

















This rare coastal Malibu estate sits on a quiet cul-de-sac in the exclusive enclave of Point Dume. It features ocean views from nearly every room of the house, including Catalina Island, and an ultra-private yard along the cliffs above the Big Dume wave breaks. The scenic environment is both magical and elemental, including exclusive, gated access to miles of beach. This property offers a luxurious, active and private lifestyle, where natural beauty is front and center. The great room takes full advantage of the epic views: high ceilings, glass walls and skylights bring sea and sky into every moment. The open floorplan connects the great room, living room, dining area, wet bar and chef's kitchen. The main floor has two bedrooms and a study. Natural stone decorates walls and fireplaces, and there are wood floors throughout. The second story is a dedicated master suite with lavish baths, custom closets, 2 decks and picture windows displaying Malibu's legendary coast. Mature gardens with specimen trees grace the acre of prime oceanfront grounds. Also included are a guest house with kitchen and a studio above the two-car garage. Embedded in the serene landscape are a pool, spa, and multiple seating areas with views that stretch from Point Dume to Santa Monica.

28946CliffsideDrMalibu.com

\$23,750,000



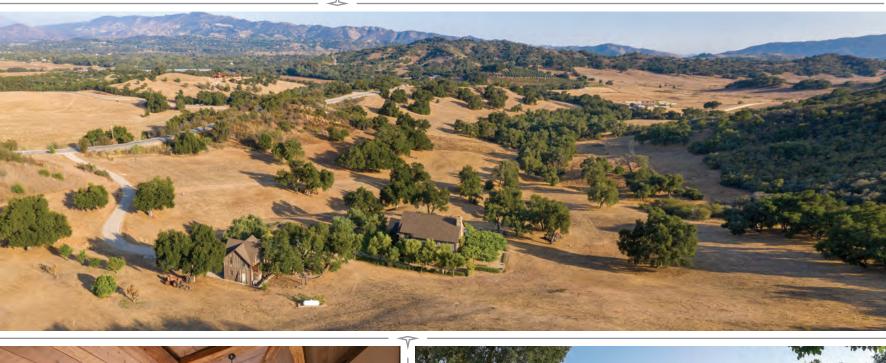
14209 De La Garrigue Road Ojai, California

A Blend of East and West

Adorned with reclaimed barn wood and local stone, this custom built masterpiece weaves together Eastern and Western styles while feeling like it has stood for generations. The two-story great room with hand hewn beams, a massive river stone fireplace and cathedral ceilings is overlooked by a wood-wrapped loft library.

Wide-plank, resawn Indiana poplar floors complement fine woodwork accents throughout. The open, light-filled kitchen with beautiful Japanese-inspired custom cabinetry, exposed beams and every modern amenity is a chef's dream.















On 35 acres of pristine oak woodland with broad meadows and amazing views, this gorgeous ranch estate blends rustic style with modern elegance to create a truly unique Ojai experience. The tree-shaded outdoor dining area invokes visions of a vineyard estate in Southern France. A terraced garden, impeccably landscaped, has multiple seating areas and leads to a lap pool and spa surrounded by ancient oaks and spacious views. The gated property includes a one-bedroom quest house with two separate offices, a fenced vegetable garden, screened-in porch, two wells and access to Casitas water. Every aspect of this brilliantly integrated estate was designed with an eye for detail and was finished with the finest materials and highest quality construction. This property is a specimen of modern luxury that takes its cues from classic architecture and the natural environment, incorporating them into a livable family home that celebrates interconnectedness, warmth and beauty.

14209DeLaGarrigueRdOjai.com \$7,100,000



Short Stories About Big People By Bob Eubanks

Hello there, it's time for more short stories about big people. You may or may not know that I'm the only living person to have produced a Beatles concert all three years they toured America. We did two years at the Hollywood Bowl and one year at Dodger Stadium.

Life was not easy for the Fab Four before they became famous. Ringo Starr, born in 1940 in Liverpool, England, was born a month overdue and weighed over ten pounds. Fifteen minutes after he was born, the Germans dropped a bomb close to the hospital and he was shoved under the bed for protection. At age three, Ringo's father left the family and at age six, Ringo had a ruptured appendix. He almost died three times during surgery and was in the hospital for six months.

At twelve years old Ringo became very ill with tuberculosis and was confined to a hospital for two years. At one point during his time there, a

nurse began handing out tambourines and other 'noisy' instruments to help keep the younger TB patients entertained. Ringo was given a little drum with sticks, and from then on he wouldn't play in the band with the others unless he got those drums. He was hooked. He said he would never have been interested in drumming if it hadn't been for those little drums.

John Lennon's introduction to music was through his mother Julia, who taught him to play her banjo. She bought him his first guitar when he was 17. John's stern Aunt Mimi said, "The guitar's all very well, John, but you'll never make a living out of it." It's a good thing he didn't let that stop him.

And speaking of music... We

recently lost two very talented

musicians and songwriters. Mac

Davis, an incredible songwriter

and performer, passed away on

September 29. Mac was 72 years

old. Eddie Van Halen was only 65

when he passed away of cancer in

October. They will both be truly

missed. I will also miss my fellow

game show host Tom Kennedy,





www.bobeubanks.com Follow Bob on Facebook!

I'll leave you with some news on the lighter side... I read an article that said the reason some women like Chinese food is because wonton is "not now" spelled backwards.

Well, there you have it. More short stories about big people. I'll see you next time. 🤞

WESTLAKE MALIBU LIFESTYLE I HOLIDAYS 2020 🍓 wmlifestyle.com 54

Ringo Starr



Introducing Milgard's Trinsic [™] Series Maximum views with Contemporary Style

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Ryan Shimp, GRI, ABR Private Office Advisor ryanshimp.evrealestate.com ryan.shimp@evrealestate.com 818.314.8606 | calDRE 01864245

PROPERTIES FEATURED BY RYAN SHIMP







400 CALLE MADURO, CAMARILLO \$6,350,000 | 5 BED | 6 BATH | 9,756 SQ FT

S ituated on 3 picturesque acres this private gated French Country Estate is a marriage of three beautifully crafted buildings. The Family compound includes a lovely guest house, a sports bar with a separate living space and an indoor spa. Dramatic iron gates lead to a tree-lined drive and circular motor court surrounded by beautiful landscape that leads to a grand entry. The family room with large fireplace is spacious and offers floor-to-ceiling glass doors connecting it to the outdoor loggia and fireplace. A state-of-the-art kitchen with ample views of unbridled privacy is a chef's dream. The beautifully appointed master wing has two private balconies, mountain views, a stunning master bathroom with two walk-in closets, dual vanity spaces, and a jetted soaking tub. Additional amenities include a 4-car garage, a spacious home office, as well as a grand formal dining room and media room with drop down large screen and stadium seating. This home provides the ideal balance of formal and casual spaces suitable for entertaining. The expansive backyard offers a beach entry pool, custom fire pit, regulation lighted North/South tennis court, horseshoe pit, and golf tee box. A one of a kind, flagship estate offering a rare level of luxury and custom opulence.



" REAL SERVICE IS MEASURED BY PASSION, COMPETENCE AND COMMITMENT."

RYAN SHIMP

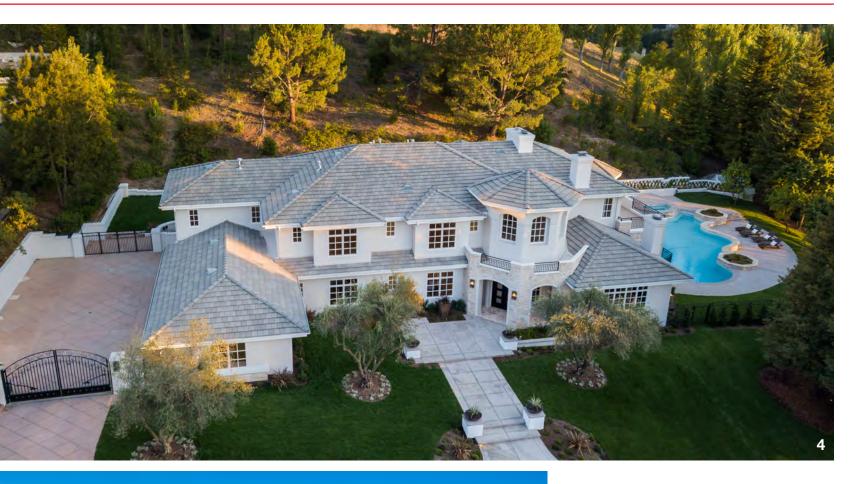




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Ryan Shimp, GRI, ABR Private Office Advisor ryanshimp.evrealestate.com ryan.shimp@evrealestate.com 818.314.8606 | calDRE 01864245





PROPERTY DETAILS

- 1. 4329 Oak Place Drive, North Ranch Sold at \$2,680,000
- 2. 20231 Via Sansovino, Porter Ranch Active at \$2,150,000
- **3.** 1159 Westbend Road, North Ranch Sold at \$4,200,000
- 1135 Country Valley Road, North Ranch Sold at \$4,785,000 | Rep the buyer
- 5. 11530 Presilla Road, Santa Rosa Active at \$2,750,000



COVERSTORY 10.20

KELLY KILOREN BENSINON 50 SHADES OF INGENUITY

Kelly Killoren Bensimon epitomizes a new era of women on planet earth. Well educated, dynamic, smart and enterprising, she is daily proof of the burial of *The Stepford Wife* stereotype. Powered by inexhaustible energy, Kelly's *New York Frame of Mind* transcends boundaries, limitations and negativity.

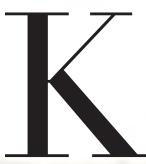
Ever since her teenage days when she began modeling, her all-out efforts won her coveted representations by Elite, Ford and IMG. She appeared in Spanish *Vogue, Elle, Cosmopolitan*, and Harper's Bazaar Magazines while other significant achievements followed: she clinched the face of *Clarins* in a highly-competitive field, and proved that multiple layers of responsibility suited her genotype.

Kelly's skill set flourished as she juggled full-time academics at Trinity College in Hartford Connecticut, Columbia University in NYC, and Northeastern University for her new adventure at NYU Stern's Executive MBA. Each feat required oceans of discipline and precision time management. She was Editor-at-Large for *Hamptons Magazine*, and Fashion and Accessories Director for *Gotham* magazine. She became the Editor for *Elle* Accessories, and authored 7 books including anthologies such as *In the Spirit of the Hamptons i,ii*, *American Style*, and *The Bikini Book*. A portion of *The Bikini Book's* profits was donated to New York's *Metropolitan Museum of Art*. *I Can Make You Hot* was Kelly's wellness book, and she was also a style columnist for The New York Post, *AM New York*, and guest editor for *Avenue* magazine.

> STORY BY DIANA ADDISON LYLE ICONICFOCUS MODELS NYC/LA PHOTOGRAPHER MATT ALBIANI STYLIST: KKB PRODUCER: D & D HAIR AND MAKEUP: FATIMA RAHMAN LOCATION: CAMPBELL STABLES BRIDGEHAMPTON SAG HARBOR: HINKLEY SAILBOATS JEWELRY: AURORA LOPEZ MEJIA



COVERSTORY KELLY KILLOREN BENSIMON WESTLAKE MALIBU LIFESTYLE 12.20



elly hosted IMG Fashion Week, IMG Swim Show in Miami, and men's wear events with *GQ Magazine* where she also modeled. Spring 2007 Mercedes-Benz Fashion Week in New York acquired Kelly's ambassadorial talents and in 2009, Kelly joined Bravo's *The Real Housewives of New York City*. In March 2010, she was on the cover of *Playboy*, and in September 2011, she scooped the cover of *Shape*. As if her

schedule wasn't full enough, she opened the NASDAQ at the New York Stock Exchange on September 1, 2011. In 2016, Kelly published a novel called *A Dangerous Age* based partially on her personal life. In it she exposes the art and publishing world via four female friends. In 2017, she launched *The Second Course*, which is a well-researched odyssey about the alluring food world.

Kelly's 1st line of jewelry was launched exclusively at Barney's New York in 2007, and her second line at Bergdorf Goodman in 2010. At the time of going to press, she'd successfully launched her 7th jewelry line.

In 2019, Kelly joined Douglas Elliman Real Estate with the Holly Parker Team (#2 team) and in just two years, including a year of Covid-19, she broke the glass ceiling with multi-million-dollar sales. Her most recent sale was achieved on FaceTime during an international crisis.

I've saved the best till last. Kelly has been a dedicated single mom to two gorgeous daughters, Sea and Teddy, who are now launched – and off to College. She has set a powerfully resilient example to her girls on how to harness life's opportunities.

And that's one of the many reasons I proactively sought Kelly Killoren Bensimon for our Holiday cover. 2020 has been a calamitous year for the whole world, and yet, challenges energize Kelly – make her more creative. Her strong resolve to make lemonade out of lemons is contagious, and her positivity is a lifeline to people who are mired in fear. Kelly beautifully represents the words of Michael Bublé's famous song – *It's a new dawn, it's a new day, it's a new life – and I'm feeling good*. She's that quintessential reminder of the hard-working characteristics that make America great.

Our sincere gratitude goes out to the team at IconicFocus Models NYC/LA. Together with Kelly's innate creativity, the talent stream flowed in this joyfully Americana cover shoot. Q: Your childhood in the mid-west formed the stable bedrock upon which you were able to flourish later in life. Describe that foundation.

KELLY: Midwestern values are what have really helped me navigate my adult years, and reinvent myself. The solid foundation and suburban living encouraged me to dream big, and always seek possibilities. Great parenting is also what makes for a resilient type of person. I was raised to do what I love and the money will come, to always try my best, and to show up. I'm so grateful to be raised during my formative years in Rockford, Illinois, and for my parents (my mother, who was the one of the first American Airlines stewardesses, and my father was an accomplished tax lawyer and estates planner). My parents put us first, and taught us everything so we'd never have fear, and would be up for everything.

Q: You were one of the few models represented by Elite, Ford, IMG, and now ICONIC FOCUS - who juggled fulltime academics (at Trinity College in Hartford Connecticut, Columbia University in NYC, and Northeastern for your MBA, NYU Stern Executive MBA) with a modeling career and then, as a full-time single mom of two teenage girls. What advice would you give young girls today in terms of managing both schedules?

Midwestern values are what have really helped me navigate my adult years, and reinvent myself. The solid foundation and suburban living encouraged me to dream big, and always seek possibilities

KELLY: Education is so important, and formal education/ college education is a necessity. It's so easy now for anyone to get their education online. I'm humbled by the great mentors I still have, and by the incredible student body I was surrounded by. I learned so much from all of them, and it's been amazing to work with one of my best friends from Columbia University in real estate, and my other good friend from Trinity College, who was in my freshman seminar, is my lawyer. I also think it is good for people to learn to compartmentalize. I wear a lot of hats, and have been successful in different fields for I compartmentalize what I need to do and prepare for deadlines. Being a model taught me a lot. I was always traveling all over the world, spent most of the time traveling alone, and worked with different people every other day - so I learned to manage expectations at a young age, and to be kind no matter what mood I am in. I also had a lot of respect for my agents who guided my career

Q: What were some of the special highlights during your modeling career including the countries you visited, the businesses you represented, and the people with whom you worked?

KELLY: My daughters love the Spanish Vogue feature and cover. I was the face of the Ann Taylor campaign at 18, worked for Vogue, Harpers Bazaar, Cosmopolitan, the face of Clarins, and ELLE magazine. I was on the 2010 cover of PLAYBOY and the 2011 cover of SHAPE. I was also a muse for Donna Karan's DKNY collection, and had so much fun walking in runway shows for Mr. Valentino and Vivienne Westwood. One of my favorite trips was to Africa, where I learned about the Maasai tribe.

Q: You've also worked extensively in the magazine industry including for Elle Magazine and Elle Accessories. What has that experience taught you - and what makes a publication a really great one? How do you contribute to that pursuit of excellence?

KELLY: I started writing for magazines because my professor, Alan Ziegler at Columbia University, encouraged me to start writing. I was literally one of the first bloggers for ELLE.com. I worked for HAMPTONS magazine, GOTHAM magazine, AVENUE magazine, and started ELLE ACCESSORIES. One of the greatest takeaways for me was that I was asked to help sell the 'book' and edit the 'book.' When I started working for Hamptons in fashion and accessories, I literally called every designer and advertiser they had and asked how I could help them. I created my first column called In the Spirit of... which was a list of what I was moved by that week. I also created a column called MOST WANTED which was who wore it, why, where, and when. This forecasted my book AMER-ICAN STYLE. One of my favorite articles I wrote for ELLE MAGAZINE was called LA Confidential where I highlighted the most chic designers, artists, and beauty and fragrance designers from LA. It was important for me to showcase the incredible talent that comes out of LA. For me, a great magazine is one that resonates. You have to know your audience, appreciate the reader, and clue them into that which they don't have access. It's hard to be cutting edge with information, but it's also exciting to be a hunter and gatherer for the most discerning readers.

Q: Your natural artistic abilities combined with your intensive research capabilities made you the ideal author for the book, "American Style" - which you wrote for New York's Metropolitan Museum. During that time you collaborated with Vogue's Editor-in-Chief, Anna Wintour. Describe that fascinating experience, and how much you enjoyed working with Anna.

KELLY: I have written 4 anthologies for Assouline publishing. I created the series: In the Spirit of ... and started with In the Spirit of the Hamptons i,ii. Writing American Style for the Costume Institute at the Metropolitan Museum Of Art was a game changer for me. Anna Wintour gave me full access to the VOGUE AND CONDE NAST archives. It was an honor to be given that kind of free reign with her most revered collection. It was also incredible to be asked to be a part of the Costume Institute - which is invitation only. I feel so humbled that she gave me so much freedom with her archives. I have a lot of respect for women in business and especially for women who are pioneers and game changers and who add greatness to society. Anna is a unique and evocative woman. I was given a lot of responsibility and I'll never forget that opportunity. Bergdorf Goodman asked me to feature the images from American Style on heir windows during New York Fashion Week, and I was immediately asked to create ELLE ACCESSORIES. There was one period of my publishing career where I was working for all three magazines at the same time. I'm a big social history buff, and I have a lot of respect for who people are, and how they live.

The Hamptons is a sanctuary for me. Bonkers and socialites live and work harmoniously together; the surf culture, equestrian culture, sailing culture, and I love how the most influential New Yorkers walk around in sweatpants and a paper



Jcrew pageboy hat. White Frame denim teeshirt, Jcrew blazer, Zara knit shorts, Minnetonka moccasins.

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Model's own French cuff shirt, tailored Sportsman riding pants, embellished manes mask necklace, Isabel Marant belt

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COVERSTORY KELLY KILLOREN BENSIMON WESTLAKE MALIBU LIFESTYLE 12.20

Q: You juggle a myriad of professional pursuits including commercial and residential Luxury Real Estate selling with Douglas Elliman's Holly Parker Team - the #2 team at ELLIMAN, a jewelry business of 7 collections of jewelry, 3 seasons of an outerwear line with Pologeorgis called Enville (French for 'in town'). Describe how your pursuits complement each other, and how you are able to juggle all of them at the same time? **KELLY:** I haven't done that much. I'm just very good at compartmentalizing. My 7 jewelry lines came out of a love for making personalized jewelry for my friends on modeling shoots. It was first sold at Barneys New York, Bergdorf Goodman, Bloomingdales, and then on HSN. I consider myself a good synthesizer of what I love. All of my jewelry came from what I love and it helped that I was the Editor of ELLE ACCESSORIES and exposed to



Model's own French cuff shirt, tailored Sportsman riding pants, embellished manes mask necklace, Isabel Marant belt

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COVERSTORY KELLY KILLOREN BENSIMON

the most beautiful jewelry in the world. My outerwear collection came from growing up in the Midwest and always recognizing the importance of a great-looking winter coat. I've learned about fashion and style from the masters of the universe. And I wear clothing with an effortless style. I'm known for my bohemian yet feminine sense of style. Nothing I wear looks complicated but it's always good quality - and that speaks volumes. I have also used my social media as a way to promote what I love. I'm not an influencer in the sense that I've been doing this all my life. I just didn't have social media growing up. I feel that being a reality star is a great way to clue the viewers into how things are made, and why I like them. Trust is paramount. Real estate was a natural progression as I oversaw the building of my Further Lane house. I also sold that house and realized I wanted to go into real estate and show how respectful I am of the transaction, but also respectful of those who are buying and selling their biggest asset. My first month of working with the Holly Parker Team, I sold an apartment for almost \$8 million, and my portfolio is close to \$70 million. I sold another exclusive apartment in Brooklyn over FaceTime during COVID-19. Everyone has a brand, and everyone can do whatever they want; they just need to be strategic and work smartly - not necessarily harder.

Q: And yet, there's more to being successful in business.

I wear a lot of hats, and have been successful in different fields for I compartmentalize what I need to do and prepare for deadlines **KELLY:** Being successful in business requires Adapting, Surviving and Thriving. We already talked about how my father always told me to do what I love and the money will come. But you also have to resonate with clients. I think the reason I resonate with clients is because of my authenticity, and my education, and strategic partnerships. In all of my businesses, I work with strategic partners. I believe in one more than zero. No sale isn't ok. One sale means more sales. I also do what I say I'm going to do - this is really important. When people talk about me in business, they use the word 'trust' a lot. I never over promise or under deliver. I just make it happen.

Q: You are affectionately called the "Tastemaker" by the NEW YORK TIMES. How did that name evolve in terms of all your passions and interests coming together?

KELLY: Ironically enough, years before I worked in real estate, I was the image for a building on Beekman Place. My value ad was my list of the best of the best to make your 5-million-dollar apartment have a 5-million-dollar lifestyle. Where do you get the best flowers (not the most expensive, but the best)? It was a natural progression for me to work with the Holly Parker Team at Douglas Elliman for they represent some of the most exquisite properties in both the Hamptons and New York City. Those are the two markets, including Florida, where I work.

Q: Your two daughters have been your priority this past 20 years. Your youngest, Teddy, has just gone off to Trinity College - your alma mater, and Sea is a senior at Ole Miss. Explain your parenting formula and how it has worked so well for your family? The proof is in the young adults you've launched.

KELLY: Thank you for that compliment. It's not easy raising children alone and I salute every single parent! I make sure my children realize I am the adult – and I am always talking about recognizing problems and creating solutions. We are not a family of complainers – but a family of doers. The girls and I have worked with FoodBank4NYC for over 11 years: we have served the homeless, danced with the seniors, decorated the Foodbank pantry during holidays, worked in the pantry with the families, packed boxes in the warehouse, and even made chocolate chip cookies. We have beautiful memories helping our New Yorkers.

I have also worked with Madison Square Gardens "Garden of Dreams" for the past 5 years, and have had the wonderful opportunity to see children with disabilities enjoy their senior prom, and perform in a talent show. I feel so grateful to work with such beautiful children who endure so much hardship on a daily basis. Both are powerful events to be privy to.

My oldest daughter, Sea, and I have worked with "Generosity Water", and funded 3 clean water wells in Port-au-Prince, Haiti. It's been an eye-opening experience to work with the Haitians, and an honor to bring them water. There are no words when you see families smiling and with buckets of clean water; we can never take that for granted. Water fuels opportunity.

This past October 1, I organized a NYCEAN event for New Yorkers to be proactive about cleaning up our city. I was so ashamed of how our city had been treated during Covid-19, so I enlisted New Yorkers to get a garbage bag and fill them on October 1, 2020 from sunrise to sunset.

Q: Your philosophy on life; Fitness, Health; Multi tasking.

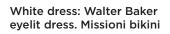
KELLY: Every day is a new day. I am blessed with a positive mindset. I have endured a lot of hardships - yet have always made the best of every situation. The more you put yourself out there in life - the more you set yourself up for scrutiny. I'm not the skinniest, the youngest, the fittest or the prettiest woman, but I am proud of who I am. I work out every day to keep myself on track. I'm fortunate enough to ride horses with John Whittenborn at Two Trees Stables in the Hamptons, and I'm smart enough to put my safety belt on first. Take care of you, and then take care of others. I believe in personal empowerment and self-respect.

Q: What are your favorite sports activities and relaxation passions?

KELLY: Riding horses when I can. Sometimes, I'll take my dog, Fluffy, and drive to the Hamptons. I'll ride, and have lunch with my friends. I just try to do something every day that makes me happy. It keeps me on track. My friends are really important to me.

Q: Our Cover Shoot epitomizes who you are. How would you define that?

The more you put yourself out there in life the more you set yourself up for scrutiny. I'm not the skinniest, the youngest, the fittest or the prettiest woman, but I am proud of who I am White shirt Florii. Zara shorts, Minnetonka boots, Aurora Lopez jewelry



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KELLY: I really enjoyed shooting this story for you. Matt Albiani, the photographer, is one of my oldest friends and it shows that I feel at my best around him: relaxed, calm, easy - that's who I am at the core. I'm a home body who loves her solid friend group.

Q: You love The Hamptons.

KELLY: It's a sanctuary for me. I remember running down Further Lane one morning before a shoot, and thinking to myself, "One day I will have a home here." It has tradition. Bonkers and socialites live and work harmoniously together; the surf culture, equestrian culture, sailing culture, and I love how the most influential New Yorkers walk around in sweatpants and a paper. It's a relaxed vacation destination where people have historically taken time with friends and family. Some of my best friends are from the Hamptons.

Q: What has life taught you?

KELLY: To be kind. I've raised my children with the ideology that everyone has a story, and to allow each individual to tell their story and to listen. I am constantly working on being more kind and a better listener. You don't have to win in life. You just need to do the best you can do. Bring others with you. And, always be better and kind. I want my tombstone to read: "she was a great mother and friend".

Q: One good thing that came out of our Covid-19 year?

KELLY: I got to spend several months with my college-aged daughters. I'll never have that time again in my life. I'm grateful for every second we spent.

Q: What aspect about being on 'Housewives of New York' are you grateful for?

KELLY: The opportunity for people all over the world to see me. You can't be fearful of how you are going to be perceived, You just have to enjoy the process. I made two great friends out of it, and I made a lot of new friends because of it. I would never have the career I have right now, and wouldn't be able to provide for my daughters without the show. I'm grateful for every aspect of that time of my life.

Q: When you treat yourself, what is your favorite food?

KELLY: I LOVE chicken wings and beer!

Q: Favorite movie and favorite book?

KELLY: My favorite movie is "It's a Wonderful Life". I love "The Gift of the Magi" and "The Things They Carried" by Tim O'Brien.

Q: What activities bring out the 'fun' Kelly?

KELLY: I am always FUN! I have a ton of energy and I love to have a good time. Honestly, no activities bring out the fun in me; it's the friends I surround myself with.

Q: You didn't wear any makeup on your skin for the cover shoot. How do you maintain a healthy glow?

KELLY: I've always been scared of using products on my skin for I had really bad acne the entire time I was a model. I started using Dr. Dennis Gross's products and am getting bi-monthly hydrating facials at his Hamptons and New York practice. My skin has this healthy, natural glow. I joke with my friends and say, "if you know you glow".

Q: An indulgence you particularly enjoy?

KELLY: I love to watch reality TV and hang out with my dog Fluffy and eat coconut chips, and ski "First Tracks" with my girls in Aspen, Colorado.

Q: How will you spend the Holidays this year-end?

KELLY: I always spend the holidays with my family in South Carolina. I love being with my father and my twin brother and his incredible family. It's my favorite time of year.

Q: Your wish for 2021?

KELLY: I wish for a calmer and healthier world. And, I hope that anyone who has endured hardship during this time reaches out to friends and family for help. We are all in this together: one world. *•*

I wish for a calmer and healthier world. And, I hope that anyone who has endured hardship during this time reaches out to friends and family for help. We are all in this together: one world

Paris Street Style from Fashion Week Spring 2021 - Natalia Vodianova in Louis Vuitton

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FASHIONSENSE 12.20



By Magda Pescariu

bout three quarters into this year, a joke I've known since my youth under a communist regime came to mind every time I watched the international news. "We cut off their light, we cut off their hot water, we cut off their heat, we feed them rations ... but the Romanian people resist!", dictator Nicolae Ceausescu explained once to his Chinese counterpart on ... a working visit to Romania. "But, comrade Ceausescu, have you tried cyanide?" asked

the Chinese statesman. The 2020's stream of news made me want to throw the same question at, well, the Universe. After all, how much can we endure in a year, as humanity? We've been confronted with challenges of a size and scope hardly matched in recent history, some unprecedented altogether, and the downpour of hardships doesn't seem to subside - a dreadful global pandemic followed by debilitating economic contraction; devastating fires and floods; staggering loss of life; a vile and toxic political climate; job insecurity, loneliness, anxiety, depression. This year's tragedy can hardly be overstated.

A lot will be written someday about the grueling 2020 but until then we are the ones to live it and survive it, with a most important story to tell. For we couldn't have lived through 2020 without learning a lesson or two about ourselves, about human nature, or about how we want to redefine our life moving forward.

We've been forbidden by law from seeing our friends and family. We experienced enforced at-home isolation with once-a-day authorized exercise, walking the dog in the park, or food shopping. We lived the humiliation of empty supermarket shelves and stockpiling of toilet paper, hand sanitizer, and dry pasta. We enrolled in the hamster wheel of Zoom being involves in the long run, we decided to do things differently in the future - be more mindful of how we spend money, waste less food by cooking at home more, change that sluggish career, develop closer bonds with our neighbors, or sign up as volunteers in our community.

There is no doubt that for the major part of the world, 2020 couldn't be worse. Yet it's equally certain that it is in times of such relentless crises that we find immense resources of resilience - we find a way to *fall seven times, stand up eight*, as the old Japanese proverb says. When life is good and things are going well, it's easy to be patient, generous, and caring. But in the darkest of times, it takes moral fiber to show grace, kindness, and

meetings fearing for our jobs, and let go of our beauty routines first and daily hair-washing secondly. We traded in our statement wardrobe for loungewear and sweatpants, dressing for comfort and utility, and were shocked to see how quickly we became oblivious to our kids' daily brawls and indifferent to the visible clutter in the kitchen.

At the same time, we developed collective respect for professionals we've used to take for granted before – medical staff, care workers, teachers, delivery guys, shelf stackers. We longed like crazy to see again our barbers, hairstylists, massage therapists, babysitters, cleaning crews, florists, or plumbers. With a better appreciation of what our well-



Milan Street Style from Fashion Week Spring 2021

compassion; to get up again every time you've been knocked down; and to help get up as well your neighbor, the stranger you meet by chance or your enemy.

As we approach 2021, everything is still up in the air with little certainty in sight. A tentative new normal is in the defining process but we know almost nothing about its rules. All we have are questions. For instance, will it include the same interest in fashion? Is care for this industry acceptable at all in a pandemic? Do we even need new fashion trends, new styles, and clothes in our restricted lifestyles? And if not, what's next for a global industry that is worth \$1.43 trillion to the global economy and employs close to half a billion people worldwide?

FASHIONSENSE 2020 - THE YEAR OF OUR EXPOSURE TO ANNIHILATION



Givenchy

Some things are sure: **COVID-19 has reshaped not only the world but also its fashion tastes.** Like many times during periods of global crisis, unsure of its future, **humanity - and its fashion - has retreated into its past**. What we see **in 2020 is a sweeping wave of nostalgia**, because the past is the only place that looks appealing in the general doomsday atmosphere. "The **nostalgia economy**", as it is named, **is the**



Milan Street Style from Fashion Week Spring 2021

Jil Sander

Givenchy

most powerful trend in fashion since floral prints or baggy trousers and is a reaction to what's happening in the world.

Afraid, worried, and vulnerable, people look back to better times in their lives and reflect nostalgically on the past as the only reference for how to approach things in the future. They start to look at their wardrobe with a curator's perspective, cherishing their garments' history, narrative, and legacy in what is called a "nostalgic upcycling".

But fashion designers don't think we'll be in this state forever. Ultimately, as far as we know, fashion is always tied up to hope. So the world is already beginning to fathom how the universe of post-pandemic fashion trends could look like. Hopefully, customers will embrace clothing that is unique, special, colorful, fun, flirty, and sustainable. The true future of fashion seems to reside in the most stylish thing right now – individualism. And we don't talk about referencing the designers' individuality, but about emphasizing creatively what makes each one of us unique.

Regardless of fashion trends, **the first six months of 2021 will be decisive for brands and retailers to adapt to the new normal,** whatever it will look like. Companies will have to pay attention to the store closings, to changes in spending habits caused by the pandemic, to consumers' reluctance to shop in public again, and to digitalization.

One of the most important changes brought on by the pandemic has been **the digitalization of our entire life, including fashion.** The **fashion industry simply** *had* **to shift from a stylish**, dressed-to-the-nines **front row to** the tracksuit-wearing **shoppers who are** WFH, i.e., working and **watching from home**. During this



Paris Street Style Fashion Week Spring 2021

Photo editing by Dumitru Andrei | Photo Credits: Paris Street Style - Photo by Acielle | Style du Monde * Milan Street Style - Photo by Thomas Razzano IMAXtree (Givenchy, Jil Sander, Burberry, Marc Jacobs) * Getty Images (Christopher John Rogers - Photo by Victor Virgile) * WWD (Philipp Plein - Photo by Giovanni Giannoni)



Burberry

fall's fashion weeks for Spring 2021 Collections in New York, London, Milan, and Paris, most designers opted for digital presentations, but about a third of them have still opted for live events. Jason Wu presented in New York a catwalk on a downtown rooftop, although in front of a socially distanced audience of no more than thirty. Milan was a "courageous" and "mostly physical" fashion week, with over twenty catwalk physical shows by brands including Versace, Fendi, and Dolce & Gabbana. TikTok hosted its own online fashion month to its potential audience of more than 800 million users, with fashion shows by Saint Laurent and JW Anderson. The Spring 2021's Prada catwalk show took place without an audience, streamed live both at private screenings and virtual viewing events in cities all over the world.

In the **new fashion climate**, where **the key to surviving is the direct connection with the customer, digital shows** manage to be considerably **more inclusive than their physical counterparts**; they **put the customer first** and the industry a close second; yet **it is still to be determined whether they are efficient enough to help designers to actually** *sell* **their clothes.** Moreover, digital shows have nothing of the emotion and theater of a physical show and do nothing to help us leave our living-rooms and escape isolation and solitude more than just vicariously.

With the **Holiday Season 2020 – 2021** around the corner, we find ourselves in a newly

Christopher John Rogers

minted pickle – there are a few beautiful **winter fashion trends** we'd love to check out but there is literally nowhere to go "all dressed up". The traditional party occasions such as Halloween, Thanksgiving, Christmas, or New Year's Eve, will be very, very intimate affairs this year, marked by disquiet, heavy emotional debris, and ill-masked fear.

We could doll up for sure - trying on a sexy **butter-yellow** slip dress with **extra-long fringe**, or a **quilted** jump-suit with **puffsleeves**; cozying up in a **fuzzy** off-shoulder **cardigan** or a **bright** lavender **faux-fur coat**; we could just match **patchwork** jeans with a pullover with **statement cutouts** and a **bold-checked** jacket with **shearling trim** – but it would be just for innocent role-play and upkeep of self-esteem, with little or no audience, fun, and gratification.

2020's Holidays are coming as another firsttime tryout all over the world, trying hard to infuse some spirit into lives that have been really put through the wringer. Of course, it could always be worse. We could do worse. We could react by becoming aggressive, looking for a way to strike back blindly, hurt *the others* before they can hurt us, and watch indifferently how the general pain escalates forever. Or. We could look at 2020 with bottomless compassion, hold the other's hand in our thoroughly washed hands, smile bravely behind the correctly worn mask, and learn this year's priceless lesson - one of the oldest Buddhist teachings - with humbleness.

Philipp Plein

It says, only to the extent that we expose ourselves over and over to annihilation can that which is indestructible be found in us. The way I see things, 2020 did the exposing part more diligently then we'd have ever wanted. The rest is up to us.

In the passage between years, I raise my glass to our indestructible shared humanity. May it prevail. May we prevail.



Marc Jacobs

DEATH OF Alas

ENVIROCONSCIOUS 12.20

ELEPHANT SUPER TUSKER



n May 30th, 2014, Satao, a big elephant super tusker in Kenya's Tsavo East National Park, was found slaughtered by the poisoned arrow of an ivory poacher. Satao was one of the last of these great African male elephants who possess a genetic makeup that produces unusually large tusks. His were more than 7 feet long and almost reached the ground.

Satao was viewed with absolute awe because of the magnificence of his gentle presence. Estimated to be about 50 years of

age, he carried himself with the majesty of a great leader, and his wisdom would have been acute after witnessing many droughts, and the slaughtering of his kin.

The poisoned arrow that killed Satao was strategically shot into his left flank, leaving him no chance of survival. The only body part his assailants wanted were his ivory tusks – so they were hacked off his face, and then furtively transported out to Asia so that someone could chop the tusks up into fatuous jewelry and mantelpiece trinkets.

WESTLAKE MALIBU LIFESTYLE 12.20

PROTECTING THE LAST OF THE SUPER TUSKERS

You may wonder why the Kenya Wildlife Service didn't protect Satao. They did as well as they could. Together with the Tsavo Trust, a dedicated conservation organization, they jointly monitored his movements using aerial reconnaissance, and there were security personnel on the ground around his home range, combing the area for nefarious intruders. But with mounting poaching pressures, and anti-poaching resources stretched to the limit, it proved impossible to prevent the poachers slicing their way through the protective nets of an area that is almost 1000-square miles of Satao's home range. The habitat Satao frequented was a densely-wooded area with few access roads, and that goes to show the determination of the professional poaching consortium who wanted him dead at all costs. Additionally, Satao's carcass was found near the boundary of the National Park, and boundaries are always a hotspot because poachers can gain easier access to their target, and flee in haste. Satao had been seen a day before his death within 450 meters of the deadly spot.

The response to Satao's death was swift. Kenya's Wildlife Service (KWS) arrested the main poison dealer and supplier in Kilifi County, whose deadly product has been the cause of many painful and wasteful elephant deaths in Tsavo over the years.

CULPABILITY PROGRESS IN THE 21ST CENTURY

Laws prohibiting ivory trading have been woefully inadequate in the 21st century. With 90% of Africa's elephants killed in the 20th century, a global ivory ban was instituted in 1990. But the same international body that had enacted the ban – rescinded it in 2008 – allowing China

to continue legally importing ivory. It was a catastrophic reversal that is now counted in human and elephant carcasses.

In March 2017, Kenya lost another one of its last big elephant tuskers. Later that year, China came through on its 2015 promise with the USA to ban the legal sale of ivory into China. While this is undoubtedly a huge help to elephant conservation, China still hasn't addressed its illegal ivory trade – and only when that is done – will there be a lasting impact. The leakage of ivory back into the illegal market is driven by the weak enforcement of wildlife protection laws.

China is not the only culprit. Ivory is about demand, poverty, ethnic rivalry, terrorism and civil war. Elephant blood lubricates the flow of human blood. Blood ivory has been helping to finance Al Qaeda's Al Shabab wing, and Sudan's notorious Janjaweed. As long as the commodity is valuable, it will be used to fund the ills of the world.

Breeding African elephants in zoos is not the answer. In the wild, African elephants thrive to 70 years old. In captivity, they seldom make it past 16 years because of the complexities of the unnatural existence, and the chronic health problems that emanate.

TSAVO TRUST

Tsavo Trust is a vital Kenyan non-profit conservation organization that recognizes the importance of a holistic approach to biodiversity conservation.

Professional wildlife conservation activities, grass-roots community engagement, valued partnerships and committed supporters combine to create a virtuous circle for the protection of Tsavo's wilderness. The Big Tusker Project forms very much a part of the Trust's work in Tsavo. tsavotrust.org













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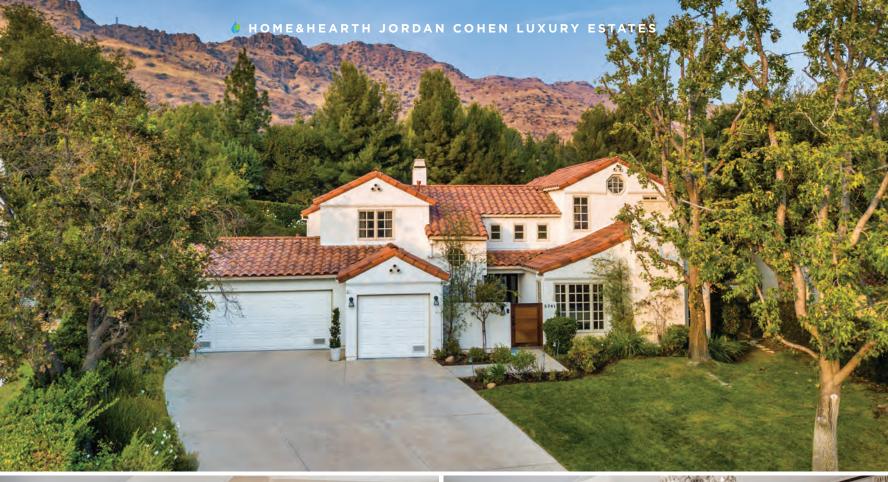


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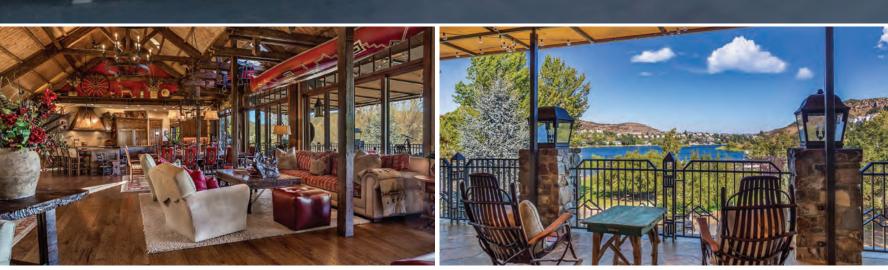
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- bottle wine cellar
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- Approx. 8,100 Sq. Ft. 24,829 Sq.Ft. Lot
- Elevator
- 5 Bedrooms, 6 Bathrooms
- Master Suite with Dual walk-in Closets
- Great Room •

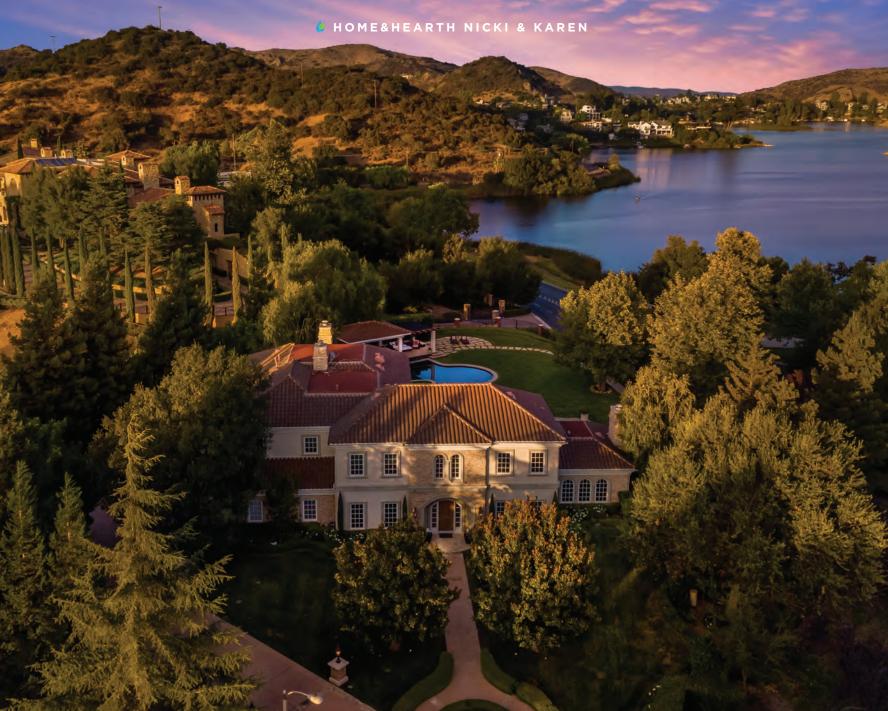
Theater

- Wine Cellar
- 4 Fireplaces
- 6 Car Garage
- In Door Swimming Pool
- Gym
- 2 Large Terraces Built 2002
- Fruit Trees •



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2112Marshbrook.com \$6,900,000

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- Approximately 6,113 Sq. Ft.
- Approximately 1.25 Acres Lot .
- 5 Bedrooms & 5.5 Bathrooms
- Master Suite with Balcony • .
- Great Room

- Media Room ٠
- 4 Car Garage
- Entertainer's Yard Barbecue Center with TV •
- •
- Pool & Spa Loggia with TV
- •
- Putting Green • Fire Pit
- Large Grassy Area



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474LakeSherwoodDrive.com \$5,995,000

- Built in 2003
- Approx 6,616 sq ft Approx 31,300 sq ft lot Lake Views
- **4** Bedroom Suites
- 6 Bathrooms
- Gourmet Kitchen

- 3800 Bottle Wine Cellar
- Infinity Pool & Spa
- Outdoor Fireplace & BBQ center Vineyards
- Sports Court
- Private Boat Dock 3 car garage
- Artist Studio
- Approx. 300 ft wide lake frontage



M Star



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- Incredible Remodel Approximately 5,096 Sq. Ft. Approximately 45,791
- .
- •
- Approximately 1 Acre 4 Bedrooms & 4.5 Bathrooms Master Suite with Balcony •
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- Great Room Media/ Den

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- .
- 4 Car Garage Entertainer's Yard
- Pool & Spa Fire Pit
- Large Grassy Area
- **Mountain Views**
- Solar Panel



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HOME&HEARTH NICKI & KAREN



111LakeSherwoodDrive.com \$3,795,000

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- Pristine Condition Built in 2014

- Approx. 4,773 sq. ft. Approx sq. ft. Lot 10,500 Large Deck with Fireplace
- 5 Bedrooms & 5.5 Bathrooms
- Gourmet Dream Kitchen •
- Master Suite with Large Closet
- Master Suite with lake views
- Marble, Granite & Travertine Countertops
- 3 Fireplaces Elevator
- 5 Car Garage
- Guest House
- Boat Dock



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12 Old Juniper Lane Mammoth Lakes, CA 93546 Offered at \$6,850,000

Every aspect of this one-of-a-kind, ski-in, ski-out lodge, is a mountain-lovers dream. The log-cabin feel of this 5-bed, 5.5-bath property was expertly crafted by RMT Architects and built by Master Construction. The interior design and custom furniture was exclusively curated by Roxanne Packham Design and is included in the home's sale.

The property is situated on the slopes of Mammoth Mountain, has breath-taking panoramic views and is fully-landscaped with a running stream on the property. Juniper Ridge is the most prestigious neighborhood in Mammoth Mountain with gorgeous neighboring properties and it is conveniently close to local shops and restaurants. Additional details below:

- Built in 2002
- 5,417 sqft.
- 0.27 acre lot
- 3 gas fireplaces
- Large deck
- Hot tub/spa
- 2 car garage



Kathy Richardson (760) 900-3733 kathy@mammothvillageproperties.com DRE #01292354

Sara Richardson: (858) 922-2219 sara@mammothvillageproperties.com DRE #01845989











HOME&HEARTH STEPHANIE COOK & KATHY RICHARDSON Westlake malibu lifestyle 12.20

The Villas at Obsidian Mammoth Lakes, CA Starting at \$1,495,000 www.VillasAtObsidian.com

The Villas are located along the 10th Fairway of the Sierra Star Golf Course, and minutes from the Village center, Mammoth Mountain Resort - California's best skiing & snowboarding and year-round activities, just minutes from your home at The Villas. This is a four-season destination that is majestic in scale and natural beauty. Enjoy the comfort and beauty of these thoughtfully-designed homes situated in the ultimate destination for family and friends in one of California's most remarkable regions. Enjoy endless opportunities for adventure, fun, relaxation and connecting with loved ones.



The Villas at Obsidian were conceived through a love of the mountains and created with families and groups in mind. Emphasizing craftsmanship and natural

materials, The Villas embrace stylish comfort and beauty. Dining, shopping, events and concerts, spas, and much more await. It's the perfect place to mingle with friends and family, catch exciting events and soak up the village vibe. Surrounded by the natural splendor of Mammoth Lakes, The Villas are located within a private-gated community just minutes from the Village center. Homes feature exteriors of rusticated stone, red cedar and mahogany that echo the beauty of the surrounding area.



Stephanie Cook Broker Mammoth Realty Group Inc. stephanie@mammothmrg.com 760-914-1500 License: 01160822



Kathy Richardson Associate Broker Mammoth Village Properties Inc. kathy@mammothvillageproperties.com 760-900-3733 License: 01292354







Top Denver Colorado Neighborhoo

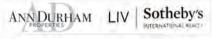


Cherry Hills Village, CO

Ranked as one of the nation's most luxurious suburbs and the third wealthiest community in the U.S., Cherry Hills Village is home to many of Denver's sports celebrities and top executives. Situated between downtown Denver and Greenwood Village, the scenic landscape blends with sprawling estates and luxury gated communities to create the coveted Cherry Hills lifestyle. With a top-ranked public school district, two highly regarded private schools, and home to two country clubs, Cherry Hills Village draws luxury relocation buyers from across the country.



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ds Favored by Southern Californians

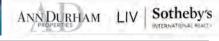


Greenwood Village, CO

Located south of downtown Denver, Greenwood Village provides diverse features from the Denver Tech Center (DTC) to over 300 acres of parks and trails. A hot spot for corporate relocation, DTC connects Greenwood Village to the rest of the metro through Denver's Light Rail system, and is known for fine dining, the popular Fiddler's Green Amphitheater, and Colorado's original Top Golf location. Homes vary from luxury penthouses in DTC, to gravel roads with pastoral horse properties, and sought-after luxury neighborhoods.



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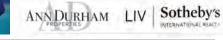


Cherry Creek, CO

Located just outside of Denver, bordering some of Denver's most premier historic neighborhoods, Cherry Creek holds its original charm while embracing a modern vibrance. With the perfect mix of luxury condos, townhomes, and single-family homes, the neighborhood has exploded in recent years with additions of Sweetgreen, Barry's Bootcamp, Soul Cycle, and the anticipated arrival of Equinox in 2021. Known for its walkability, some of the best shopping in Denver, and a lavish restaurant scene, Cherry Creek exudes a luxurious, urban lifestyle, making it a home-away-from-home for any southern Californian native.



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HOME&HEARTH ANN DURHAM



Ann Durham, Your Colorado Connection

tarting in real estate as a way to serve her community, Ann has sold over \$100 million, primarily in the Greenwood Village and Cherry Hills markets of the Denver Metro.

Originally from St. Louis, Missouri, Ann relocated to Denver with her husband Dave. They fell in love with The Preserve neighborhood of Greenwood Village where they still live today.

She is an avid golfer, as a member of Cherry Hills Country Club, and loves to entertain. With a passion for travel, Ann frequently visits Southern California, sharing a love for the beach and Palm Desert.

A connector at heart, Ann's business is centered around her relationships, which continue long after the real estate transaction, serving as a go-to resource, and friend to her clients. Her far-reaching networks allow her to play matchmaker to her clients in Colorado and across the country.

With California continually ranking as one of the top relocation states to Colorado, Ann prides herself in making the relocation process as seamless as possible for her buyers, touring homes for them, and sharing her vast neighborhood knowledge to help them find their own little slice of California in Colorado.

Known for her professional and ethical approach, she sees every transaction as its own unique puzzle, putting the pieces together to provide a smooth, full-service experience to her clients.

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HOME&HEARTH 12.20

Aldik Home

The Magic of Christmas is Here: It's Needed Now More Than Ever



ore than ever before, the magic of Christmas is a welcome relief. If you didn't already know, there is a fullblown winter wonderland right here in Los Angeles. For nearly 70 years, Aldik Home has been putting together jaw-dropping displays of the most beautiful Christmas décor found anywhere in the world. Each year is a completely new design and this year is exceptional.

L V Mathematical Christmas tree—more than 60 in total—can be found in Aldik Home's expansive indoor Tree Lot.











HOME&HEARTH ALDIK HOME



he Tree Lot, which has every size and style of artificial Christmas – features Aldik Home's jewel – the Neuman Trees collection. They are renowned as the best artificial Christmas trees in the world and represent the gold-standard. With better lights, more realistic styles, and a commitment to excellence that is unsurpassed, Neuman Trees are in a league of their own. Rather than order something online that you might regret, come in and experience the biggest selection of the best Christmas trees in the world. Falling in love with the Christmas tree of your dreams is easier than ever at Aldik Home's Tree Lot.

It's never been more important to experience the magic of Christmas at the most incredible Christmas display in the country. When it comes to Christmas decor, Christmas lights, and especially Christmas trees, there's no place like Aldik Home!



THINGSWELOVE 12.20

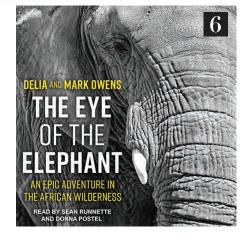












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2. PAPINELLE X KAREN WALKER SLEEPWEAR

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3.GREENWICH FLORAL DESIGN

Beautiful array of floral choices for the Holiday season reasonably priced. Janet Webb. Greenwich Floral Design. 805.427.3399. Email: janet@greenwichfloral.net. www.greenwichfloral.net.

4. SUMMER COLONY LIVING

Summer Colony Living is inspired by nature & the casual, sophisticated lifestyle for lovers of resort living. Features international emerging designers. Apparel | Accessories | Home Accessories. Instagram@ summercolonyliving palmdesert. Web: summercolonyliving.com 73061 El Paseo #6, Palm Desert, CA 92260. (760)565-1800

5. RETROUVÉ DERMAL DEFENSE HAND CREAM

Enriched with glycerin and sustainably grown avocado, Dermal Defense Hand Cream by Retrouvé helps to address the ravages of drying environmental stressors and frequent hand washing to impart a soothing and moisturizing feel. Available at RETROUVE.COM

6. THE EYE OF THE ELEPHANT

Listen on AUDIO in your car to an epic adventure in the African Wilderness. By Mark & Delia Owens. Narrated by Donna Postel & Sean Runnette. Amazon Audible.

THINGSWELOVE 12.20











7. PATRICIA VISETOS Versatile leather block satchel in cognac and black. That chic touch for so many outfits. Patricia Visetos. Available online and at Neiman Marcus and Bloomingdales.

8. WILD MUSTANG PHOTOGRAPHY

Wild mustang photography on canvas, framed with reclaimed barnwood. Perfect for your home. Custom sizes available with over 500 images online. Shown: "Be Your Loving Man." WildMustangDaniel.com (818) 679-5709.

9. NINA SEGAL Holiday Gem Candy Jewelry always available on @ ninasegaljewelry or come see us in person at Sharon Segal Nina Segal, IGO Promenade Way 160 Promenade Way, Ste E, Westlake, CA 91362 (805) 777-7019

10. BUNGALOW LTD Malibu's full-service design studio and showroom. Lighting, Furniture, Accessories and Finds, Luxurious Bedding, Local Artists, and Design Services. Bungalow Ltd. 23706 Malibu Road, Malibu, CA 90265. (424) 644-0344

11. ILENE'S BOUTIQUE Ilene's Boutique now carries the Juicy Couture line in all sizes for comfy, cozy days at home with family and friends. Celebrating 25 years. Ilene's Boutique. 1145 Lindero Cyn. Rd. Westlake Village. 805.373.6633 Instagram: @shopilenes

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MONEYSENSE 12.20

Picking Individual Stocks: Is This a Sound Strategy?

By Ray DiBartolomeo

am frequently asked about which individual stocks people should purchase in an attempt to make money. They ask me all types of different questions about what to do: is this the right time to BUY? Is this the right to SELL? Is this a good company? Or my favorite, 'my friend said this is the next big thing!' Ironically, with all of these questions, they typically end up disregarding the advice and going by their gut.

The issue is, you really have to have a breakdown and strategy behind what you're doing prior to making the right decision. Having a good approach to individual stock picking can certainly be great for investing. However, you have to be smart and strategic about it. I often hear people comparing investing to gambling. I always respond by saying - that is why they are two different words with two separate meanings.

Many people don't understand the mechanics in which equities move. A lot of it is based on certain factors that allow stocks to operate the way they do, and it really has more to do with how it was designed.

FROM PENNY STOCKS TO BLUE CHIPS AND SHORT SELLING TO BONDS

There are a lot of factors to take into consideration: Valuation, outstanding shares, price to earnings ratio, market capitalization, beta, and even volume, just to name a few. A lot of the jargon can get you caught up with almost being financially illiterate. But when things get too difficult to understand, it then becomes better to simplify the approach with a sound strategy.

The two main things you should seek out to become more educated on the subject are both fundamental and technical analysis.

FUNDAMENTAL ANALYSIS

This usually deals with the financial aspects of the company and looks mainly at things like earnings, dividends, assets, quality, market cap valuation, alpha, research and the like. It also considers the overall state of the economy and factors including interest rates, production, employment, GDP, housing, manufacturing and management.

TECHNICAL ANALYSIS

This deals with the mechanics of the stock itself. It is a methodology for forecasting the direction of financial vehicles through the study of past market data, primarily price and volume. One of the main techniques that works well is the use of charts and indicators. Charts and indicators are used much like a GPS on a map. It helps you to identify where you are located within the stock or equity. That way you have a better idea of the what, why, where and when you are investing.

When you use a fundamental and technical approach together, you



have a much better chance of actually investing for the right reasons. Oftentimes they can both be very beneficial together. Sometimes one matters more than the other. The bottom line is - you want to use them both to help make the right decision.

At Ironcrest Capital Management, we strive to make sure that everybody we work with has a very good understanding of the fundamental and technical analysis of their investments. We believe that this fundamental approach is one of the most important factors before investing.



Let us help you make the right decisions. If your current investing approach hasn't worked, reach out to us so we can help.

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TRAVELSCAPES 12.20

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We know that 2020 has been a tough year and we propose the Seychelles Islands for a future stress release. Prince William and Catherine honeymooned in 2011 in this gorgeous part of the world on the western Indian Ocean. This archipelago of legendary beauty close to the earth's equator boasts a warm climate all year. The granitic islands of the Seychelles archipelago cluster around the main island of Mahé, home to the international airport and the capital, Victoria, and its neighboring islands of Praslin and La Digue. Together, these Inner Islands form the cultural and economic hub of the nation and contain the majority of Seychelles' tourism facilities as well as its most stunning beaches.





TRAVELSCAPES SEYCHELLES ISLANDS WESTLAKE MALIBU LIFESTYLE 10.20



THE PEOPLE OF SEYCHELLES

The cosmopolitan Seychellois are a colorful blend of peoples of different races, cultures and religions. At different times in its history, people of African, European and Asian origin have come to Seychelles, bringing with them their distinct traditions and customs. One can see these influences throughout the local art, cuisine, music, dance and architecture.

The architectural design of some of the grand old houses with their steep roofs are representative of a style adapted for comfortable living in the tropics that displays influences from Seychelles' French and British colonial heritage. Modern architecture attempts to assimilate traditional styles with practical features designed to capture the island breezes.

Local artists exhibit diverse styles that echo the multi-ethnic

backdrop of the islands. Creole music and dance have their roots in African, Malagasy and European cultures with rhythms traditionally accompanied by simple drums and string instruments.

FLORA AND FAUNA

Seychelles is a sanctuary for some of the rarest species of flora and fauna on earth. With almost 50% of its limited landmass set aside as national parks and reserves, Sey-

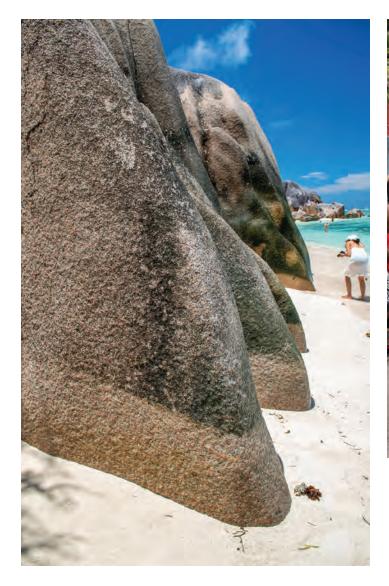


(LEFT) A young couple share a romantic dinner on Seychelles beach (TOP) Woman with coco de mer, the largest seed in the world (BELOW) Megan Bell in Seychelles



🖉 TRAVELSCAPES SEYCHELLES ISLANDS

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chelles prides itself on its enviable degree of protection for the environment and the varied ecosystems it supports.

Nowhere else on earth will you find unique endemic specimens such as the fabulous Coco-de-mer, the largest seed in the world, the jellyfish tree, with only eight surviving examples, the Seychelles' paradise flycatcher and Seychelles warbler.

Seychelles is also home to two U.N.E.S.C.O World Heritage Sites: Aldabra, the world's largest raised coral atoll and Praslin's Vallée de Mai, once believed to be the original site of the Garden of Eden.

ACCOMMODATION

There is a large choice of where to stay. The places that have the best reviews and ratings are: 1) Le Nautique Luxury Waterfront Hotel in La Digue and Mahé. 2) Beach View Villa on Mahé Island. The entire villa is available.) 3) Acajou Beach Resort on Praslin Island. 4) Cerf Island Resort. 5) Coral Strand Smart Choice Hotel on Mahé Island. 6) Coco D'or Hotel on Mahé Island. Each one ranges according to different budgets.

(OPPOSITE PAGE) Beautiful romantic sunset with a palm in paradise, Seychelles beach (CLOCKWISE) Granite Rocks of Seychelles Islands. International Carnival in Seychelles. Tourist walking on a path in the jungle Valle de Mai







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stay strong, stay smart, stay safe but don't delay your care

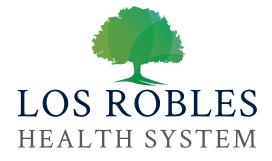
The cardiovascular team at Los Robles after implanting the first in the nation Watchman FLX for treatment of AFib.

Don't delay care today, for the care you needed yesterday.

In order to stay well during this pandemic it is more important than ever to keep up with your scheduled well visits and necessary medical procedures. Whether it's a mammogram, joint replacement or a cardiovascular procedure, make sure to take care of you!

Los Robles Health System was the first in the nation, along with our sister facility, St. David's Medical Center in Texas, to perform the latest minimally invasive cardiovascular treatment for AFib—a disorder that affects nearly 2.7 million Americans. Additionally, Los Robles is home to more than 15 cardiovascular clinical trials, taking heart care to new levels in Southern California.

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